

## Scale of Rates

(With effect from 27th July 2010)

### DEFINITIONS

**Company** shall mean Ennore Tank Terminals Private Limited (ETTPL) registered under the Companies Act, 1956.

**Day** shall be reckoned from 6.00 a.m. to 6.00 a.m.

**Coastal Vessel** mean a vessel which is engaged in the carriage by sea of passengers or goods from any port or place in India to any other port or place in India. The status of the vessel as borne out by its certification by the Customs or the Director General of Shipping shall be the deciding factor for its certification as "coastal" or "foreign going" for the purpose of levy of vessel related charges.

**Entry** means entering into the Port limits.

**Foreign Vessel** means a vessel engaged in trading between any port or place in India and other port or place or between ports or places outside India.

**Gross Tonnage (GT)** is the cubic capacity of the whole ship including engine room and crew space but excludes space above deck, cabins, and deck shelters, chart houses etc and as recorded in the Certificate of Registry of the vessel.

**Pipeline Charges** shall mean the charges payable for usage of pipelines of ETTPL **Trestle, Pipeline and Unloading Arm/Hose Connection Charges** shall mean a composite charge payable for usage of pipeline trestle and pipeline(s) of ETTPL and for services of ETTPL for unloading at the Marine Liquid Jetty.

**Trestle Charges** shall mean the charges payable for using the pipeline trestle of ETTPL.

**Wharfage** shall mean the basic dues recoverable on all cargo imported or exported or transhipped or passing through the Marine Liquid Terminal-1.

### CONDITIONS

a) All charges notified hereunder in various Chapters in terms of U.S. Dollars shall be levied for all Foreign Vessels and Indian Vessels engaged in Foreign Trade. The charges shall be collected from the Owners / Agents in Indian Rupee converting U.S Dollars Rates at market TT buying Rates notified by Punjab National Bank as on date of arrival of the vessel.

b) A regular review of the exchange rate shall be made once in thirty days from the date of arrival of the vessels in case of vessels staying in the port for more than thirty days. In such cases the basis of billing shall change prospectively with reference to the appropriate exchange rate prevailing at the time of review.

c) The fraction of a Rupee so arrived at will be rounded off to the next full Rupee.

d) Vessel related charges for coastal vessels shall be recovered at the rates notified in Rupees only.

e) The charges for services and usage of equipments not mentioned in the Scale of Rates are as per agreement between the Company and the user requiring such services.

f) Rates in respect of goods to be landed shall be payable prior to / immediately on the landing of the goods and rates in respect of goods to be removed from the premises of the Company, or to be shipped for export, or to be transhipped, shall be payable before the goods are so removed or shipped or transhipped.

g) For the purpose of Scale of Rates –

1. One unit by weight means 1 Metric Tonne (1000 kilograms).

2. One unit by capacity/volume measurement for certain liquids in bulk means 1 Kilo Litre (1000 litres).

h) In calculating the Gross weight or measurement by volume or capacity of any individual item, fraction upto and including 0.5 shall be taken as 0.5 and fractions over 0.5 shall be taken as one unit.

i) It shall be the primary responsibility of the party filing the Import/Export Application to declare the correct unit and/or units on the application at the time of filing. In case the required units or units not being available in the relative shipping documents, the party shall actually weigh and/or measure the consignment and then declare the same on the Application before filing with the Company. Any under declaration and/or under statement found at the time of test check by the Company will involve the party liable for the penalty.

j) All the charges payable to the Company, as per this Scale of Rates shall be paid by way of a crossed DD / Banker's Cheque in favour of "Ennore Tank Terminals Private Limited", payable at Chennai before the vessel is berthed based on estimates. The difference between the actual and the estimates shall be settled within two business days.

k) The Charges payable directly to M/s. Ennore Port Limited (other than those listed in this scale of rates) such as Pilotage-cum-towage, Port dues, etc shall be as per the Tariff published by M/s. Ennore Port Limited.

l) The Scale of rates are subject to changes without any prior intimation and shall be valid and binding from the date mentioned therein.

m) The Company's decision shall be final in case of any differences in the interpretation of any terms or conditions in this Scale of Rates.

n) The charges for usage of pipelines, pipeline trestle, storage and allied facilities & services provided by the Company are not covered in this Scale of Rates and the same shall be as per agreed terms with the users.

o) The berthing of vessels as far as practicable shall be on arriving priority and shall be carried out by Ennore Port Limited. For avoidance of doubt, it is clarified that the channel access shall always remain with M/s Ennore Port Limited.

p) Service Tax / Other Taxes / Duties / Levies / Cess / Surcharge etc. shall be charged extra as applicable.

**VESSEL RELATED CHARGES  
BERTH HIRE CHARGES – MARINE LIQUID BERTH**

- Berth Hire charges will be charged on the basis of the Gross Tonnage (GT) of the vessels and for a minimum of 12 hours.
- For a vessel carrying deck cargo, the deck cargo will be added to the Gross Tonnage of the vessel for determining the Gross Tonnage on which the charges are to be calculated.
- For a vessel having a dual tonnage, the higher tonnage will be taken into account for calculation of all vessel related charges.

Rate per Gross Tonnage per hour or part thereof	
Coastal Vessel (in Rs.)	Foreign vessel (in USD)
0.86 (minimum Rs. 4320/- per Hour)	0.021 (minimum USD 105 per Hr)

**Note :**

Any vessel which continues to occupy berth after the expiry of the time indicated in the notice served on the vessel to vacate the berth shall pay additional berth hire charges at the following rates. The time to be calculated from the expiry of the notice period till the vessel vacates the berth.

1. For the first two days – At four times the rate of the berth hire charges for authorized occupation (subject to a minimum of USD 420 per Hour in case of Foreign Vessels and Rs.18000/- per hour in case of coastal vessels).
2. For third day and for subsequent days – At six times the rate of berth hire charges for authorized occupation (subject to a minimum of USD 630 per hour in case of Foreign Vessels and Rs.27000/- per hour in case of coastal vessels).
3. The additional berth hire charges shall be in addition to normal berth hire charges payable under the schedule.
4. Other Vessel related charges and charges for services provided by M/s.Ennore Port Limited are payable to Ennore Port Limited directly as per their scale of rates.
5. A penal berth hire charges equal to one day's berth hire charge shall be levied for a False Call for Pilot. 'False Call for Pilot' means when vessel is not ready in all respects but has called for pilot and after boarding the vessel, the Pilot could not sail the vessel, as it was not ready resulting in disembarkation of the pilot from the vessel without sailing / shifting.

**CARGO RELATED CHARGES  
WHARFAGE**

S. No.	Nomenclature	Unit	Rate
1.	Carbon Black Feed Stock	Per Metric Tonne	Rs. 90.00
2.	Edible Oil	Per Kilo Litre	Rs.90.00

S.No.	Nomenclature	Unit	Rate
1.	Furnace Oil	Per Kilo Litre	Rs.100.00
2.	Lube Base Oil	Per Kilo Litre	Rs.100.00
3.	Motor Spirit (at 15o C)	Per Kilo Litre	Rs.100.00
4.	High Speed Diesel (at 15o C)	Per Kilo Litre	Rs.100.00

5.	Solvent Naphtha	Per Kilo Litre	Rs.125.00
6.	Hexane	Per Kilo Litre	Rs.125.00
7.	Iso Propyl Alcohol	Per Kilo Litre	Rs.125.00
8.	Benzene	Per Kilo Litre	Rs.125.00
9.	Styrene Monomer	Per Kilo Litre	Rs.125.00
10.	Toluene	Per Kilo Litre	Rs.125.00
11.	Ethylene Dichloride	Per Kilo Litre	Rs.125.00
12.	Linear Alkyl Benzene	Per Kilo Litre	Rs.125.00
13.	Acetone	Per Kilo Litre	Rs.125.00
14.	Normal Paraffin	Per Kilo Litre	Rs.125.00
15.	Methyl Ethyl Ketone	Per Kilo Litre	Rs.125.00
16.	Sulphuric Acid	Per Metric Tonne	Rs.125.00
17.	Caustic Soda Lye	Per Metric Tonne	Rs.125.00

S.No.	Nomenclature	Unit	Rate
1.	Motor Car	Per car	0.45% Ad valorem on FOB Ennore Port

The wharfage for other cargoes shall be published in due course.

**Terms and conditions for Wharfage**

In respect of Bulk cargoes the dues shall be recovered on the manifested tonnage/KL or Shore Outturn Quantity in tonnage/KL whichever is higher.

In case of any clarification as to the classification of any goods, it shall be referred to the Board of Directors of the Company and whose decision shall be final.

**Charges for any other services not mentioned above shall be determined at the time of providing the services.**

**COMPOSITE TRESTLE, PIPELINE, UNLOADING ARM / HOSE CONNECTION CHARGES:**

(i) Composite Trestle, Pipeline and Unloading arm / Hose Connection Charge is payable in addition to other charges for cargoes that are carried or transported through the trestle and multiproduct / common user pipelines directly in to the user owned Storage Terminal(s).

(ii) Users whose tank farm/facility are connected by Pipelines to ETTPL's Common manifold should bring the cargo/product(s) in their own name only.

(iii) In case payment of pipeline charges are separately determined in terms of a specific pipeline agreement(s) with users, only trestle charge is payable.

(iv) The above Trestle, Pipeline, Unloading Arm /Hose Connection charge is included in the Basic Operating Charges for those users using the storage facilities of ETTPL and hence the following tariff is not applicable to such users using the Marine Liquid Terminal Storage facilities of ETTPL.

**COMPOSITE TRESTLE, PIPELINE, UNLOADING ARM / HOSE CONNECTION CHARGES:**

Dia of the Pipeline	Product	Unit	Composite Trestle, Pipelines, Unloading Arm / Hose Connection charges
24" non insulated Mild Steel Common user/product Pipeline	Motor Spirit and High Speed Diesel	Per KL	Rs 60/-

The above charges shall be collected on the manifested tonnage/KL or Vessel Discharge tonnage/KL, whichever is higher and subject to the terms published in this tariff.

In case of any clarification as to the classification or quantity of any goods, it shall be referred to the Board of Directors of ETTPL for decision and the decision of the said Board shall be final.

**Pigging Charges:**

The pigging charges from MLT Jetty to Common Manifold (for user owned terminal/facility) shall be on mutually agreed terms and as per their specific requirement.

**Other Terms:**

**The charges under this chapter are for the services of ETTPL rendered from MLT-1 Jetty to the common manifold of ETTPL.**

**STORAGE & ALLIED CHARGES**

The charges applicable for storage & other allied services such as Basic operating charges (which is inclusive of trestle, pipeline and Unloading Arm / Hose connection charge), Pigging charges, handling charges, weightment charges, additional throughput charges, overtime charges, cleaning charges, transfer charges and charges for any other service as required by the users from time to time shall be levied. The charges mentioned are excluding service tax and other levies imposed by the Government.

The above charges shall be determined based on the following factors:

- Size of storage facilities
- Material of construction of storage tanks
- Number of tanks required / total capacity required
- Period of contract
- Special / specific / additional facilities / equipments
- Nature of product
- Payment terms
- Specific safety/handling requirements
- Health hazards
- Turnarounds
- Dock line requirement
- O&M requirements, etc

Based on the above factors, the rates shall be arrived at and will be reflected in individual contracts / agreements entered into with respective users.

The pigging charges as stated above shall vary depending on the requirement of individual users and / or different products and / or types and size of pipelines and hence the rates for such services shall be determined based on mutually agreed terms.

The charges/rates pertaining to the storage and allied services cannot be published as the facilities are custom-made to suit the requirements of individual users.